

## MONTHLY MEMBERSHIP PROGRESS REPORT

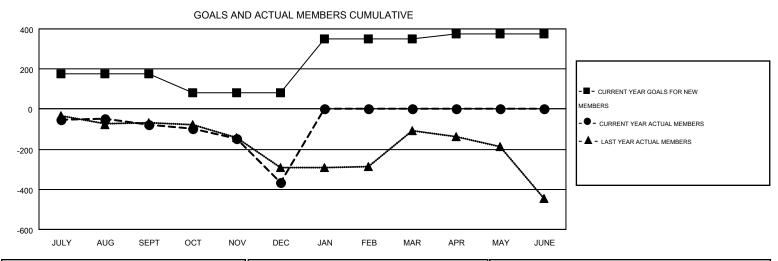
Multiple District 105

Results as of: 12/31/2016

LOCATION: ENGLAND

| GWIT. TOTTOO  | LILINO           |                   |                  |                  |                       |                    |  |                    | GIVIT CA 4       |
|---------------|------------------|-------------------|------------------|------------------|-----------------------|--------------------|--|--------------------|------------------|
|               |                  | Clubs             |                  | Members          |                       |                    |  |                    |                  |
|               | RESU             | LTS FOR 2016-2017 |                  |                  | RESULTS FOR 2016-2017 |                    |  |                    |                  |
| QUARTER       | NEW CLUB<br>GOAL | NEW CLUBS         | DROPPED<br>CLUBS | NET<br>GAIN/LOSS | QUARTER               | NEW MEMBER<br>GOAL | CHARTER AND<br>NEW<br>MEMBERS<br>ADDED | DROPPED<br>MEMBERS | NET<br>GAIN/LOSS |
| JULY/AUG/SEPT | 1                | 1                 | 2                | -1               | JULY/AUG/SEPT         | 174                | 306                                    | 383                | -77              |
| OCT/NOV/DEC   | 2                | 2                 | 5                | -3               | OCT/NOV/DEC           | -94                | 243                                    | 531                | -288             |
| JAN/FEB/MAR   | 6                | 0                 | 0                | 0                | JAN/FEB/MAR           | 271                | 0                                      | 0                  | 0                |
| APR/MAY/JUNE  | 5                | 0                 | 0                | 0                | APR/MAY/JUNE          | 24                 | 0                                      | 0                  | 0                |

## GOALS AND ACTUAL NEW CLUBS CUMULATIVE 14 12 10 8 6 4 2 0 JULY AUG SEPT OCT NOV DEC JAN FEB MAR APR MAY JUNE



| DROPPED CLUBS: 7 |     | 271 CLUBS OF 777 ADDED 1 OR MORE | GENDER DISTRIBUTION   |                 |            |
|------------------|-----|----------------------------------|-----------------------|-----------------|------------|
|                  |     | NEW MEMBERS                      | MALE                  | 11,045 (74.09%) |            |
| DROPPED MEMBERS  |     |                                  | FEMALE                | 3,863 (25.91%)  |            |
| DECEASED         | 94  | CLICK HERE FOR HEALTH            |                       |                 | 4.750      |
| CLUB CANCELLED 3 |     | ASSESSMENT DATA                  | FAMILY UNIT MEMBERS   |                 | 1,759      |
| OTHER            | 817 |                                  | HEAD OF HOUSEHOLD     |                 | 866<br>893 |
| TOTAL            | 914 |                                  | NON-HEAD OF HOUSEHOLD |                 |            |